



### **BIO-MATERIAL – BACK TO THE FUTURE WORKSHOP**

The Canadian Opportunity for Bio-Fibres in Automotive Parts

Dr. Hamdy Khalil Winnipeg, Manitoba March 18-19, 2008





# Introduction to The Woodbridge Group

Who We Are What We Do



# **Company Overview**

- Private Canadian Company
- Established in 1978
- Independent supplier of Automotive urethane products
- Locations: 60 in 20 countries
- Employees: 5000+



**Corporate Headquarters** Mississauga, Canada





**Kipling Avenue Plant** Woodbridge, Canada circa 1969



# **Seven Families of Products**

#### To Provide Comfort, Safety and Sound Management



#### 1. Molded Foam

Seat Cushioning, Head Restraints, Armrests



#### 2. Laminate and Substrate Foam

Headliners, Hoodliners, Sun Visors, Seat Trim Cover Foam



#### 3. Energy Management Foam

Side Impact Bolsters, Roof Rails, Heel Blockers, Sun Visors, Knee Bolsters, Pillar Bolsters



#### 4. Structural Foam

Seat Frames, Flip-Fold Seat Backs, Load Floors, Headliners, Pick-up Beds, Floor Pans,

bio31808 Tonneau Covers, Sun Shades

5. Finished Interior Parts

Head Restraints, Armrests, Bolsters

#### 6. Acoustical and Technical Foams Dash Insulators, Transmission Insulators, Floor Systems

#### 7. Assembly and Sequencing Headliners, Finished Seat Assemblies,

Door Panels, Floor Mats, Interior Plastic Trim, Drive Train Components, Exhaust Systems, Steering Components



Seating Foam
 Energy-Absorbing Foam
 Headliner Foam
 Structural Foam
 Acoustical Foam

Assembly and Sequencing



# **Global Alliances**

#### **Joint Ventures**

- Poliuretanos Mexicanos Woodbridge (Mexico)
- Poliuretanos SW Leon (Mexico)
- Poliuretanos SW (Mexico)
- I.W. Foam Corporation (Japan)
- I. W. Foam Corporation Inc. (North America)
- Proseat Belgium
- Proseat France
- Proseat GmbH & Co. KG (Germany)
- Proseat Czech Republic
- Gestind (Italy)
- Gestind (Poland)
- Woodbridge Foam Fabricating (USA)
- Enerflex Solutions (USA)
- IWCT Co. (Thailand)
- Indepol S.L. (Spain)
- Wuhan Woodbridge GSK Foam Co. LTD. (China)
- Olympic Products LLC (USA)
- Dayou A-Tech (South Korea)

#### **Technical Agreements**

- MOBICA (Egypt)
- Automotive Component Holdings (Ford), Chesterfield, Michigan (USA)
- HFI Inc., Columbus, Ohio (USA)
- Hyundai Motor Company Ulsan (South Korea)



**W** THE WOODBRIDGE GROUP<sup>®</sup>

### Mastering Science to Serve Our Customers<sup>™</sup> **Worldwide Presence**

#### **60 Facilities 56 Cities 20 Countries**



\*\* Joint Production Agreement \* Joint Venture Minority Business Enterprise

6

\*\*\*\*\* Technical License Agreement

## **W** THE WOODBRIDGE GROUP<sup>®</sup> Mastering Science to Serve Our Customers™ **Locations Description**

#### ARGENTINA

#### CANADA

Pilar Manufacturing Plant - Molded Foam - Structural Foam



#### Adelaide

- Manufacturing Plant - Molded Foam
- Structural Foam - Energy Management Foam

#### Melbourne Manufacturing Plant - Molded Foam

BELGIUM

Hulshout\* Manufacturing Plant - Molded Foam

Wetteren\* Manufacturing Plant - Molded Foam



#### Betím Manufacturing Plant - Molded Foam

Cacapava Manufacturing Plant - Molded Foam

Camacari Manufacturing Plant

- Molded Foam

São Bernardo (2 Facilities) Manufacturing Plant\* bi Molded Foam **Commercial Center** 

Blenheim, ON Manufacturing Plant - Foam-in-Place

Brampton, ON Manufacturing Plant - Structural Composites

Kitchener, ON Manufacturing Plant - Energy Management Foam

Mississauga, ON Corporate Headquarters

Sarnia, ON Manufacturing Plant - Energy Management Foam - Structural Foam

**Tilbury**, ON Manufacturing Plant - Molded Foam - Energy Management Foam

Whitby, ON Manufacturing Plant - Molded Foam

#### Woodbridge, ON Manufacturing Plant

- Molded Foam - Cut Foam - Retail Foam Product - Energy Management Foam - Slab Foam - Research. Product &

Manufacturing Development - Lamination



Manufacturing Plant - Molded Foam

CZECH REPUBLIC Mlada Boleslav\*



Cairo\*\*\*\*\* Manufacturing Plant - Molded Foam

#### ENGLAND

Coventry Commercial Centre

Manchester Manufacturing Plant - Molded Foam - Foam-In-Place

> - Structural Foam FRANCE

Trilport\* Manufacturing Plant - Molded Foam



Mörfelden\* **Commercial Centre** 

Rüsselsheim\* Manufacturing Plant - Molded Foam

Espelkamp\* Manufacturing Plant - Molded Foam



New Delhi \* Commercial Center



Bruzolo\* Manufacturing Plant - Molded Foam



Anjo\* Manufacturing Plant - Molded Foam

Nanno\* Manufacturing Plant - Molded Foam

Tokyo Commercial Center **Energy Management** Products - Sales & Engineering



Leon\* Manufacturing Plant - Molded Foam

**Mexico City\*** Manufacturing Plant - Molded Foam - Energy Management Foam

Saltillo (2 Facilities) Manufacturing Plant\* - Molded Foam

Manufacturing Plant - Lamination



**Bielsko Biala\*** Manufacturing Plant - Molded Foam





Manufacturing Plant

Gwangju Manufacturing Plant - Molded Foam



Bangkok\* Manufacturing Plant - Molded Foam - Energy Management Foam UNITED STATES

Greensboro, NC Manufacturing Plant - Lamination

Kansas City, MO (2 Facilities) Manufacturing Plant - Molded Foam - Structural Foam

Assembly & Sequencing Plant\* - Automotive Systems

Romulus, MI Manufacturing Plant - Molded Foam

St. Peters, MO Manufacturing Plant - Molded Foam - Foam-In-Place

Troy, MI (2 Facilities) Automotive Headquarters - Sales & Engineering

Commercial Center\*\*\*\* **Energy Management Products** - Sales & Engineering

El Paso, TX Manufacturing Plant - Slab Foam

Addison, IL

- Molded Foam

Atlanta, GA

- Molded Foam

Plant

Manufacturing Plant

Manufacturing Plant

Auburn Hills, MI

Assembly & Sequencing

- Automotive Systems

Brodhead, WI

- Molded Foam

- Cut Foam

Manufacturing Plant

Chattanooga, TN\*

Manufacturing Plant

Chesterfield, MI\*\*

Manufacturing Plant

Columbus, OH\*\*\*

Manufacturing Plant

Manufacturing Plant

- Molded Foam

- Molded Foam

Del Rio. TX

- Lamination

Fairless Hills, PA Manufacturing Plant - Molded Foam

Fremont. OH Manufacturing Plant - Molded Foam

Grand Rapids, MI Manufacturing Plant - Molded Foam

\* Joint Venture

\*\* Technical Agreement

\*\*\* Joint Production Agreement

\*\*\*\* Joint Venture Minority Business Enterprise \*\*\*\*\* Technical License Agreement

7

#### 56 Cities 20 Countries

**60 Facilities** 



SPAIN 🛸





Barcelona\* Manufacturing Plant - Molded Foam

Ulsan\*\*\*\*\* - Molded Foam



#### NORTH AMERICA

#### OEM TIER 1 OEM TIER 1 OEM TIER 1 CIPA DaimlerChrysler Acura Audi Araco Araco BMW Blackhawk Automotive BMW Decoma Fiat Isringhausen DaimlerChrysler **Bloomington Seat** Faurecia Ford Johnson Controls Citroen Ford Collins & Aikman DaimlerChrysler Grammer **General Motors** Lear General Motors Endur-All TS TECH Evobus Intier Honda Honda Faurecia Ford Isringhausen Peugeot **Gerneral Seating** Johnson Controls Scania Isuzu Honda Mitsubishi **Grupo** Antolin Jaguar **KAB** Seating Toyota Navistar Guilford Karmann Volkswagen Metrocab Nissian HOWA Nissan Kigass Volvo Trruck Insa Opel Landers Renault Subaru Intier Peugeot Lear Suzuki Irvin Renault Recaro Toyota Isrignhausen SEAT SITECH Johnson Controls Suzuki TS TECH Volswagen Skoda Lear Magee Rieter Toyota THAILAND **Rieter Automotive** Vauxhall Setex Volkswagen OEM TIER 1 Span America Volvo **General Motors** BKS TISA Hino Cagiva Toyota Boshoku Honda Delta TR Trim Quest AUSTRALIA Isuzu GST TS TECH Kawasaki JSI OEM TIER 1 UTA NHK Nissan Ford Yorozu Air International Suzuki SAS GM Holden Araco **Tiger Motor** TASI Mitsubishi Tovota TSI Toyota

EUROPE

#### JAPAN

SOUTH AMERICA

Volvo

TS TECH





# **Design & Development**

#### Innovation In All Aspects Of Our Business

- Chemistry
- Product Design
- Manufacturing Processes
- Productivity Improvement
- Employee
   Creativity





# **Global Development Centers**



# Weight of the woodbridge Group® Mastering Science to Serve Our Customers™ Vehicles We Supply

North America	North America	North America	North America	South America	South America	Europe	Europe	Japan	I halland	China
GM	<u>GM</u>	<u>Honda</u>	Daimler Chrysler	Daimler Chrysler	Renault	Opel/Vauxhall	Ford	loyota	Nissan	Honda
Buick Century	Oldsmobile Intrigue	Accord	Concorde	PT Cruiser	Clio	Aglia	Iviondeo	Alphard	Cetiro	CIVIC
Buick LaSabre	Oldsmobile Silhouette	Accord - Coupe	Dodge Dakota	RAM Pickup	Scenic	Astra	Volkewagen	DB Caldina	leuzu	CRV
Buick Park Avenue	Pontiac Aztek	Accord - Sedan	Dodge Durango			Frontera	Golf	Coaster	ICM-321	liana Lina
Buick Rainier	Pontiac Bonneville	Civic	Dodge Neon	Ford	W	Omega	Con	Corolla	DMAX	Landwind
Buick Regal	Pontiac Firebird	Element	Dodge Ram Pick up	Amazon	Gol	Vectra	Audi	Deli Bov	Wega	Lanamia
Buick Rendezvous	Pontiac Grand Am	Odyssey	Dodge Ram Van	Courier	Jetta	Vivaro/Trafic	TT	GS(ARIST)		
Cadillac DeVille	Pontiac Grand Prix	Pilot	Dodge Ram Wagon	F250	Kombi	Zafira	A6	Land Cruiser	Toyota	Nissan
Cadillac Elderado	Pontiac Montana		Jeep Cherokee	Fiesta Ikon	Quantum Santana			MRAK X	Hiace	Tena
Cadillac Escalade	Pontiac Sunfire	Renault	Jeep Grand Cherokee	Fiesta Split	Saveiro	Land Rover	Citroën	Noah	Hilux Tiger	
Cadillac Seville	Pontiac Vibe	Clio	Mercedes-Benz M Class	F-Series	Tupi 249	Discovery	Saxo	Platz		Peugeot
Cadillac SRX	Saturn Ion	Scenic	Pacifica	KA		Freelander		Primo/Arion	Suzuki	307
Chevrolet Astro	Saturn LS/LW		PT Cruiser	Lobo	IVECO	_	Daimler Chrysler	Probox/Succeed	Caribian	
Chevrolet Avalanche	Saturn Vue	Acura	Sebring		Daily	Rover	Smart	Scion	Vitara	Korea
Chevrolet Blazer		EL	Town & Country	GM	Ducato	MG ZR	Llanda	Sienta		Hyundai
Chevrolet Camaro	Ford	MDX	Viper	Astra		MG ZS	Honda	RAV 4	HINO	Verna Sente Fe
Chevrolet Cavalier	Crown Victoria	TL	•	Avalanche	Mitsubishi	NG ZI Povor 25	Accord Civio 2 Dr	VILZ		Santa re
Chevrolet Cobalt	Escape		Tovota	Aztek	L200	Rover 45	Civic 5 Dr.	Honda	Honda	CIICK
Chevrolet Colorado	Escort	Mitsubishi	Camry	Blazer	Paiero TR4	Rover 75	CRV	Fit	Accord	KIA
Chevrolet Corvette	Excursion	Eclipse	Corolla	Cavalier			onv		City	Bongo Truck
Chevrolet Equinox	Expedition	Endeavor	Matrix	Chevy Corsa	Tovota	Nissan	Tovota	Mitsubishi	Civic	Carense
Chevrolet Impala	Explorer	Galant	Seguoia	Corsa 4200	Corolla	Primera	Aygo	Challenger	CR-V	Sportage
Chevrolet Malibu	Explorer Sport Trac	Eclipse Spyder	Sienna	Randezvous				Chariot Grandis	Jazz	
Chevrolet Malibu Maxx	E Series Pick Up			S10	Nissan	Peugeot	Australia	Lancer		Ssangyong
Chevrolet Monte Carlo	F Series Super Duty	Volkswagen	Mazda	Silverado	Estaguitax Pickup	106	Ford	Pajero	Ford	Musso
Chevrolet Monza	Fiesta	Jetta	Tribute	Suburban	Frontier	206	Falcon	Pajero Jr.	Everage	
Chevrolet Prizm	Focus	oona	6 (Sedan/Wagon/Sport)	Sunfire	Platina		Falcon Ute		Ranger	
Chevrolet Silverado	Freestar	Nissan	e (eeaa., rager, eport)	Vectra	Xterra	Jaguar		Suzuki		
Chevrolet Suburban	Lincoln Blackwood	Altima	Infiniti	Zafira	Xiona	S Type	GM	Aerio	VOLVO	
Chevrolet Taboe	Lincoln Continental	Armada	0X56		Honda	X Type	Holden Commodore		S-60	
Chevrolet TrailBlazer	Lincoln LS	Estaquitas	Q/00	Fiat	Civic	XJ6 XJ6 Lime	Holden Monario		5-80	
Chevrolet Van Express	Lincoln Town Car	Frontier	Isuzu	Doblo	MU (FIT)	XV8	Holden Lite		V 70 VC00	
Chevrolet Venture	Lobo	Maxima	Bodeo	Fiorino		ARO	rioiden ole		7030	
GMC Canyon	Mercury Cougar	Pathfinder	Rodeo	Marea/Brava			Tovota		Tovota	
GMC Envoy	Mercury Grand Marquis	Platina	Suzuki	Palio 2\//Europa			Avalon		Camry	
GMC limmy	Mercury Mariner	Quest	Vitara	Palio SW/Restyling			Camry		Corolla	
GMC Savana	Mercury Monterey	Sentra	Vitara	Stilo			,		Soluna	
GMC Sierra	Mercury Villager	Titan	Subaru						Wish	
GMC Sonoma	Mustang	Yterre		Ono						
GMC Yukon	Mustang	Alona	Baba						lsuzu	
	Ranger		Dand						DMAX	
Oldelogita Boourora	Taurus									
Oldsmobile Bravada	Thunderbird									11



# WORKING WITH RENEWABLE RESOURCES







# The Woodbridge Group approach and experience in the the selective application of Renewable Resources in Manufacturing Automotive Parts.



# THE IDEALS OF THE 21<sup>ST</sup> CENTURY

Sustainable development

Renewable resources utilization and protection

Globalization

- 1492 - 1800

- 1800 – 2000

- 2000 –

(Global knowledge work)



# RENEWABLE RESOURCES WOODBRIDGE STRATEGY



# **WOODBRIDGE SUSTAINABLE SUPPLY STRATEGY**

- Manage the erratic fluctuation of the price of fossil oil based raw materials.
- Select key Renewable Resources.
- Capitalize on the abundance of Renewable Resources in the various world regions.
- Commission research at selected universities and research institutions.
- Collaborate with a partner who is vertically integrated relative to Renewable Resources.
- Develop proprietary materials.
- Develop technology to implement the new materials.
- Continue the development and implementation process.
- Work with customer.



# THE EXECUTION OF THE STRATEGY

Creation of enabling conditions which support and sustain knowledge creation

Holistic knowledge management approach





# THE OPPORTUNITY









**Premium Car Floor** 





Door Panel 2





#### Doors





### Seat Backs



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### Seats





**Rear Seat Panel** 





Headliner Extension - Minivan





**Door Panel 1** 





Package Tray 1





Load Floor

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# We are the only company that manufactures an Integrated Automotive Interior System:

- Automotive Seating
- Headrest
- Armrest
- Headliners
- Energy Absorbing Foam

- Hoodliner
- Acoustical Products
- Composites
- Elastomers



# **Current Status**

- Global uncertainty of Oil Supply
- Today Crude Oil is a key energy source and most important feedstock to the chemical industry.
- Global energy demand rises quickly (30% till 2020)
- Oil production will peak between 2010 20202
- Cars are much heavier than 10 years ago
- Green house gas
- Resource depletion
- Health and safety concerns (e.g. fibreglass)



# **European Union End-of-Life Vehicle Directive**

- 85% of all new vehicles should be reusable and recyclable by weight
- 10% for energy recovery
- 5% for landfills



# **Encouraging Trends**

- Growing Global Environmental Consciousness
- Search for Renewable Sources of material
- The agricultural/Bio Revolution
- Discoveries and rediscoveries of ways to have stronger, lighter and cost effective materials for Automotive applications
- Metal replacement



# THE FUNCTION OF FIBRES IS TO REINFORCE RESINS COMPSITES:

"STRUCTURAL MATERIAL CONTAINING HIGH-STRENGTH FIBROUS EMBEDDED REINFORCEMENT WHICH DEVELOP MECHANICAL PROPERTIES GREATLY SUPERIOR THAN THE BASE RESIN"

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# REINFORCERS

#### **Traditional Fibres**

- Aramid
  - Meta –
  - Para -
- Carbon Fibres
- Glass Fibres

#### Natural/Bio Fibres

- Hemp
- Kenaf
- Flax
- Sisal
- Coconut Fibre
- Jute
- Cotton
- Wool
- Silk
- Etc.

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# **BIO-FIBRES**

≻Lower cost

≻Lower density

Enhanced energy recovery

≻Co2 sequesterization

Much less abrasive to tooling moulds compared to glass fibres

ØConsistency of quality

ØSensitivity to temperature

ØSensitivity to moisture

ØFire retardency?

ØNeed for surface modification (physical or chemical)

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# **BIO-FIBRES DESIRED ATTRIBUTES**

- •High Modulus
- •Resistance to Abrasion
- •Consistent Diameter
- •Non-conductive
- •Mildew Resistant
- •Very low water absorption
- •Good flame retardency
- •No static build up
- •Very low VOC release during application and service
- •Matrix compatible



# CURRENT SURVEY SHOWS ON AVERAGE EACH CAR HAS 3.6 KG OF FIBRES



# WORLD PRODUCTION OF AUTOMOBILES

Region	<u>Vehicles (Millions)</u>
Europe	21.8
Japan/Korea	14.9
South Asia	14.7
North America	5.4
China	7.9
South America	3.9
Middle East/Africa	<u>1.7</u>

70.3 Million

Requires 253.08 million kg of BioFibre per year



# THE OPPORTUNITY is 253.08 million kg of Bio-Fibre per year



#### **Current Bio Automotive Applications**

Common Existing Uses for Biofibres	Supplier Research Activities				
	Teijin-recycled PET and bio-based fabrics				
Package Tray Shelf Substrates – natural fiber/binde Some door trim substrates – plastic/natural fibre composite Cargo area floors – wood fibre Rear seat backs – plastic/natural fibre composite Door panel – natural fibre/binder inserts/quarter/panels Headliner – fibre mats Corvette floors – balsa wood composite Wood veneer trim – wood veneer Headliner energy management – Sisal/Flax Package Tray – Basalt/Hemp Foam Cushion Backing Load Floor	Teijin-recycled PET and bio-based fabrics (PLA) Magna (Research) – fibre reinforced door modules Magna-Intier: assessed processability of PLA and soy polyol containing PU for door trim Decoma: has investigated natural fibres with University of Toronto Lear – Natural Fibre reinforced composites, soy foams JCI – recycled PET, natural fibre reinforced composites, PHA Meridian – Flax/PP package shelves for GM and Nissan Goodyear – substitute biofiller made from maize starch in place of lampblack and				
	Lower tier activity licensing natural fibre manufacturing technologies from Europe Woodbridge - Composites				

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# CONCLUSION

Decades of development have allowed Petrochemcial processes to become incredibly efficient, leaving little room for companies to make up for rising carbon prices by further streamlining their production. In contrast, the technologies for processing biomass are relatively underdeveloped, so there is plenty of room for improving efficiencies.

It is not a matter of "IF'....It is a matter of "WHEN".



# THANK YOU FOR LISTENING